

## Top 50 Ranking of German Firms in the U.S. 2010

Rank	Company	Location	Website	German Parent Company	US Top Executive	10 Sales (\$M)	'09 Sales (\$M)	10 Employees	'09 Employees	Business activity	Note
1	Daimler Group	Portland, OR DTNA	www.daimler.com	Daimler AG, Stuttgart	Ernst Lieb MBUSA / Martin Daum DTNA	26,549	23,030	18,295	17,897	Automotive	
2	T-Mobile USA	Belleveue, WA	www.t-mobile.com	Deutsche Telekom AG, Bonn	Philipp Humm	21,127	21,631	57,795	36,000	Communications	
3	Siemens USA Holdings	New York, NY	www.usa.siemens.com	Siemens AG, Munich	Eric Spiegel	19,400	21,301	62,000	64,000	IT/Communications, Transportation	
4	BASF Corp.	Florham Park, NJ	www.basf.us	BASF AG, Ludwigshafen	Kurt Bock	17,395	15,955	16,487	15,000	Chemicals	(3)
5	BMW of North America, LLC	Woodcliff Lake, NJ	www.bmwusa.com	BMW AG, Munich	Jim O'Donnell	16,985	16,296	1,024	5,500	Automotive	(1)
6	Allianz North America, Inc. (incl. Firemans Fund)	New York, NY	www.allianz.com	Allianz SE, Munich	Gary C. Bhojwani	15,109	13,900	9,808	9,908	Insurance	(2)
7	DHL Holdings (USA), Inc.	Plantation, FL	www.dhl.com	Deutsche Post AG, Bonn	J.P. Foley	11,672	8,813	3,000	2,600	Courier Services	(3)
8	Robert Bosch, LLC	Farmington Hills, MI	www.bosch.us	Robert Bosch GmbH, Stuttgart	Peter J. Marks	11,171	7,250	13,500	13,500	Automotive, Consumer Goods, Industrial Technology	
9	Bayer Corp.	Pittsburgh, PA	www.bayerus.com	Bayer AG, Leverkusen	Greg Babe	10,860	10,700	15,100	17,000	Pharmaceutical/Medical Products	(1)
10	Fresenius Medical Care Holdings, Inc.	Waltham, MA	www.fmcna.com	Fresenius SE, Bad Homburg	Ben Lipps	9,219	7,612	39,000	39,000	Surgical/Medical Instruments	(1)
11	Boehringer Ingelheim Corp.	Ridgefield, CT	us.boehringer-ingelheim.com	Boehringer Ingelheim GmbH, Ingelheim am Rhein	J. Martin Carroll	8,800	8,664	9,413	9,300	Pharma	(3)
12	Trader Joe's Co.	Monrovia, CA	www.traderjoes.com	Aldi Einkauf GmbH & Co.oHG, Essen	Dan Bane	8,500	7,200	6,000	5,500	Grocery Stores	(1)
13	The Great Atlantic & Pacific Tea Company, Inc.	Montvale, NJ	www.aptea.com	Tengelmann Group, Mülheim	Christian W.E. Haub	8,100	10,000	50,000	50,000	Grocery Stores	(4)
14	Turner Construction Co.	New York, NY	www.turnerconstruction.com	Hochtief AG, Essen	Peter J. Davoren	8,000	8,200	5,100	5,700	Construction	
15	Aldi, Inc.	Batavia, IL	www.aldi.us	Aldi Einkauf GmbH & Co.oHG, Essen	Charles Youngstrom	8,000	6,200	3,000	3,000	Grocery Stores	
16	ThyssenKrupp USA, Inc.	Troy, MI	www.thyssenkrupp.com	ThyssenKrupp AG, Düsseldorf	Deric Richter, Christian König	8,700	5,200	17,500	21,000	Steel, Stainless Steel, Capital Goods, Services	
17	Heraeus Incorporated	New York, NY	www.heraeus.com	Heraeus Holding GmbH, Hanau	Schuh-Klaeren, Maiké	8,342	6,703	1,736	1,746	Non-Ferrous Metals	
18	Continental Tire the Americas, LLC	Fort Mill, SC	www.continentaltrc.com	Continental AG, Hannover	Mattias Schoenberg	6,151	6,304	3,561	1,381	Tires	
19	Volkswagen Group of America (incl. Audi)	Herndon, VA	www.vw.com	Volkswagen AG, Wolfsburg	Jonathan Browning	5,061	3,617	3,500	1,400	Automotive	(1)
20	Lufthansa Group	East Meadow, NY	www.lufthansa.com	Deutsche Lufthansa AG, Köln	Jürgen Siebenrock	4,583	4,429	12,404	11,752	Air Transportation/Logistic/Catering	
21	Hannover Life Re America	Orlando, FL	www.hlramerica.com	Hannover Rückversicherung AG, Hannover	Pete Schaefer	4,413	4,566	341	336	Insurance	(2)
22	SAP Americas	Newtown Square, PA	www.sap.com	SAP AG, Walldorf	Bill McDermott, Jim Hagemann Snape	4,259	3,746	4,000	4,000	Software	
23	Lehigh Cement Co.	Allentown, PA	www.lehighcement.com	HeidelbergCement AG, Heidelberg	Albert Scheuer	3,943	4,019	5,800	5,800	Cement	(1)
24	Adidas North America Inc.	Portland, OR	www.adidas.com	adidas AG, Herzogenaurach	Herbert Hainer	3,683	3,280	10,210	9,716	Sports Wear	(1)
25	Munich Re America	Princeton, NJ	www.munichreamerica.com	Münchener Rückversicherungsgesellschaft, Munich	Anthony J. Kuczinski	3,581	3,237	1,200	1,211	Insurance	(2)
26	Henkel of America, Inc.	Rocky Hill, CT	www.henkel.us	Henkel KGaA, Düsseldorf	Jeffrey C. Piccolomini	3,577	3,539	5,440	5,714	Industrial Organic Chemicals	
27	Evonik Degussa Corp.	Parisippany, NJ	www.north-america.evonik.com	Evonik Industries AG, Essen	Tom Bates	3,318	2,306	3,500	3,500	Industrial Inorganic Chemicals	
28	Bertelsmann, Inc.	New York, NY	www.berltsmann.com	Bertelsmann AG, Gütersloh	Robert Sorrentino	2,786	3,481	17,000	17,000	Media, Publishing	
29	Porsche Cars North America, Inc.	Atlanta, GA	www.porsche.com/usa	Porsche AG, Stuttgart	Detlev von Platen	2,300	1,615	300	180	Automotive	(1)
30	Linde Gas North America, LLC	Murray Hill, NJ	www.us.linde-gas.com	Linde Group, Munich	Patrick Murphy	2,205	2,144	6,977	400	Industrial Gases	(1)
31	DB US Holding Corp.	Tarrytown, NY	www.dbschenkerusa.com	Deutsche Bahn AG, Berlin	Dr. Christoph Bohl	2,198	1,773	5,981	5,960	Freight Transportation	
32	Helm U.S. Corporation	Piscataway, NJ	www.helmusa.com	Helm AG, Hamburg	Andreas Weimann	2,089	1,100	300	292	Chemicals	
33	E.ON U.S., LLC	Louisville, KY	www.eon-us.com	E.ON AG, Düsseldorf	Victor Staffieri	2,052	2,570	3,000	3,256	Power Generation	(5)
34	Beiersdorf, Inc.	Wilton, CT	www.beiersdorfusa.com/	Beiersdorf AG, Hamburg	Ian Holding	1,734	1,182	2,084	2,342	Branded Consumer Goods	(1)
35	Lanxess	Pittsburgh, PA	www.lanxess.com	Lanxess, Leverkusen	Randall S. Dearth	1,541	1,046	1,309	800	Specialty Chemicals	(1)
36	ZF Group North America Operations	Northland, MI	www.zf.com/na	ZF Friedrichshafen AG, Friedrichshafen	Julio Caspari	1,510	1,322	2,746	4,660	Automotive	
37	B. Braun Medical, Inc.	Bethlehem, PA	www.bbraunusa.com	B. Braun, Melsungen	Caroll Neubauer	1,452	1,370	4,145	4,234	Surgical/Medical Instruments	
38	Knorr Brake Holding Corp.	Watertown, NY	www.knorrbrakecorp.com	Knorr Bremse AG, Munich	Heinz Hermann Thiele	1,171	919	3,030	2,559	Railroad Equipment	(1)
39	Puma North America, Inc.	Westford, MA	www.puma.com	Puma AG, Herzogenaurach	Jay Piccola	1,122	924	1,300	1,298	Sports Wear	(3)
40	Flatiron	Longmont, CO	www.flatironcorp.com	Hochtief AG, Essen	Tom Rademacher	1,079	1,040	1,990	2,022	Construction	
41	Stihl Inc.	Virginia Beach, VA	www.stihlusa.com	Andreas Stihl AG & KG, Waiblingen	Fred Whyte	1,053	911	1,215	2,036	Power Tools	
42	K+S	New York, NY	www.k-plus-s.com	K+S AG, Kassel	Karl-Georg Mielke	905	n/a	1,950	n/a	Chemicals	
43	Freudenberg-NOK General Partnership	Plymouth, MI	www.freudenberg.us	Freudenberg Dichtungs-und Schwingungstechnik, Weinheim	Krieger, Norton, Heidingsfelder, Masumoto	799	895	4,224	4,499	Automotive	(1)
44	GEA North America Holdings, Inc.	New York, NY	www.geagroup.com	GEA Group AG, Bochum	Susan M. Murphy	793	1,198	2,163	2,224	Engineering Services	(3)
45	Schott North America, Inc.	Elmsford, NY	www.us.schott.com	Schott AG, Mainz	Dr. Gerald J. Fine	788	600	2,600	2,600	Glass & glass-ceramic products	(1)
46	Behr America, Inc.	Troy, MI	www.behrgroup.com	Behr GmbH & Co. KG, Stuttgart	Heinz J. Otto	723	729	2,300	2,220	Automotive, Industrial Technology	
47	BSH Home Appliances Corporation	Huntington Beach, CA	www.bsh-group.us	BSH Bosch und Siemens Hausgerätee GmbH, Munich	Michael Traub	572	600	1,600	1,400	Kitchen Appliances	
48	Infineon Technologies North America Corp.	Milpitas, CA	www.infineon.com	Infineon AG, Munich	Jean-Baptiste Loire	460	598	640	700	Semiconductors	
49	Cognis Corp. USA	Cincinnati, OH	www.cognis.com	Cognis GmbH & Co. KG, Monheim	Paul S. Allen	n/a	767	n/a	1,300	Chemicals	(1) (6)
50	Würth Group of North America Inc.	Charlotte, NC	www.wuerth.com	Würth-Gruppe, Künzelsau-Gaisbach	Andreas M. Fischer	n/a	910	n/a	370	Maintenance Supplies	(7)
						<b>284,630</b>	<b>265,092</b>	<b>426,478</b>	<b>423,613</b>		

(1) North America (exclusive U.S. figures not available)  
(2) Gross Written Premium  
(3) Americas  
(4) Filed chapter 11, Dec 2010  
(5) E.ON U.S. LLC becomes LG&E and KU Energy LLC through acquisition by PPL Corporation 11/2010  
(6) Cognis acquired by BASF, 12/2010  
(7) Results published May 18, 2011  
Conversion rate of 1.31 (2010 annual average applied when sales given in EUR)